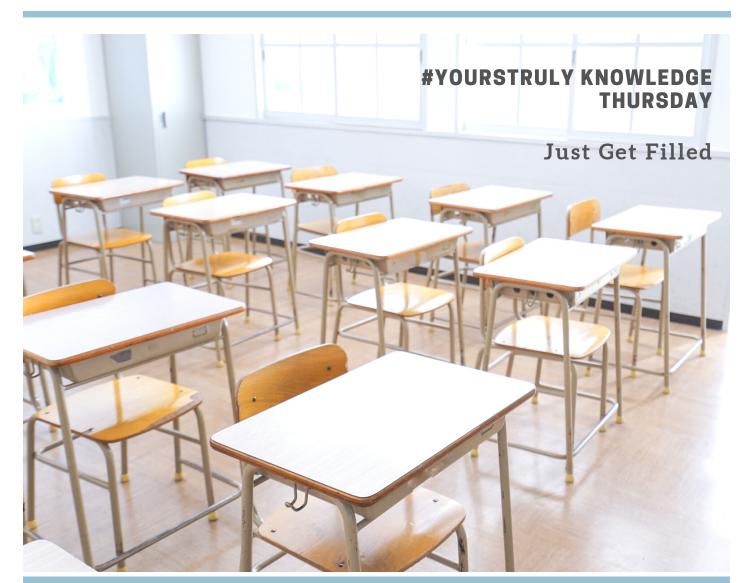
## SIP/SWP

Systematic Investment Plan # Yourstruly



## SYSTEMATIC INVESTMENT PLAN

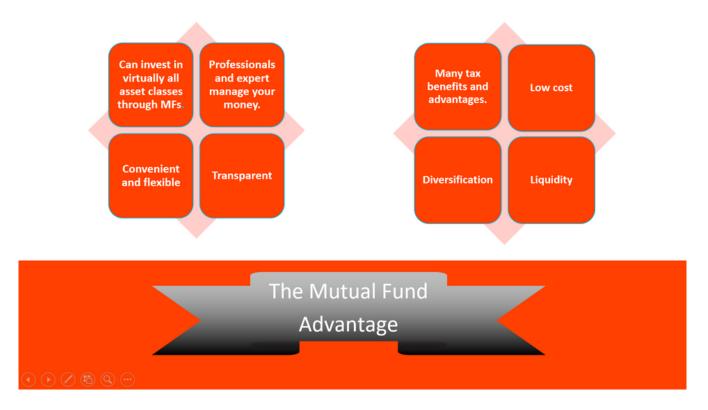
SIP

Systematic Investment Plan (SIP) is an investment route offered by Mutual Funds wherein one can invest a fixed amount in a Mutual Fund scheme at regular intervals—say once a month or once a quarter, instead of making a lump-sum investment. The installment amount could be as little as INR 500 a month and is similar to a recurring deposit. It's convenient as you can give your bank standing instructions to debit the amount every month.

## **ADVANTAGES OF MUTUAL FUNDS**

## Understanding SIP

SIP has been gaining popularity among Indian MF investors, as it helps in investing in a disciplined manner without worrying about market volatility and timing the market. Systematic Investment Plans offered by Mutual Funds are easily the best way to enter the world of investments for the long term. It is very important to invest for the long-term, which means that you should start investing early, in order to maximize the end returns. So your mantra should be - Start Early, Invest Regularly to get the best out of your investments



One should never invest in Mutual Funds, but should invest through them.

To elaborate, we invest in various investment avenues based on our requirements, e.g. for capital growth - we invest in equity shares, for safety of capital and regular income - we buy fixed income products.

The concern for most investors is: how to know which instruments are best for them? One may not have enough abilities, time or interest to conduct the research.

To manage investments, one can outsource certain tasks one is unable to do. Anyone can outsource 'managing one's investments' to a professional firm – the Mutual Fund company. Mutual Funds offer various avenues to fulfill different objectives, which investors can choose from based on one's unique situation and objective.

| Mutual Fund SIP Returns |                                  |       |                     |             |          |  |  |
|-------------------------|----------------------------------|-------|---------------------|-------------|----------|--|--|
| Size                    | Number of Funds                  | Yrs   | <b>Invested Amt</b> | Maturity    | Return % |  |  |
| Large Cap               | <b>Category Average 29 funds</b> | 5yrs  | 6,00,000            | 8,17,089    | 12.68    |  |  |
|                         | NIFTY 100 TRI                    |       | 6,00,000            | 8,55,759    | 14.64    |  |  |
|                         |                                  |       |                     |             |          |  |  |
| Large Cap               | <b>Category Average 26</b>       | 10yrs | 12,00,000           | 23,05,071   | 12.66    |  |  |
|                         | NIFTY 100 TRI                    |       | 12,00,000           | 24,14,578   | 13.6     |  |  |
|                         |                                  |       |                     |             |          |  |  |
| Large Cap               | Category Average 15              | 15yrs | 18,00,000           | 44,82,523   | 11.31    |  |  |
|                         | NIFTY 100 TRI                    |       | 18,00,000           | 49,12,166   | 12.48    |  |  |
|                         |                                  |       |                     |             |          |  |  |
| Large Cap               | <b>Category Average 6</b>        | 20yrs | 24,00,000           | 1,26,74,923 | 14.22    |  |  |
|                         | NIFTY 100 TRI                    |       | 22,20,000           | 96,45,972   | 14.31    |  |  |
|                         |                                  |       |                     |             |          |  |  |
| Mid Cap                 | Category Average 12              | 15yrs | 18,00,000           | 61,12,003   | 14.97    |  |  |
|                         | NIFTY 50 TRI                     |       | 18,00,000           | 47,40,329   | 12.06    |  |  |
|                         |                                  |       |                     |             |          |  |  |
| Small Cap               | Category Average- 5              | 15yrs | 18,00,000           | 60,62,377   | 14.79    |  |  |
|                         | NIFTY SMALLCAP 250 TRI           |       | 18,00,000           | 50,85,718   | 12.89    |  |  |

| Scheme Name  | Term  | <b>Invested Amount</b> | <b>Current Value</b> | Return (%) |  |
|--------------|-------|------------------------|----------------------|------------|--|
| Best Fund    | 5 yrs | 600000                 | 901225.32            | 16.81      |  |
| Worst Fund   | 5 yrs | 600000                 | 750572.28            | 9.19       |  |
| Average Fund | 5yrs  | 600000                 | 817088.55            | 12.68      |  |
|              |       |                        |                      |            |  |
| Best Fund    | 10yrs | 1200000                | 2708802.54           | 15.77      |  |
| Worst Fund   | 10yrs | 1200000                | 1908702.58           | 9.12       |  |
| Average Fund | 10yrs | 1200000 2305070.73     |                      | 12.66      |  |
|              |       |                        |                      |            |  |
| Best Fund    | 15yrs | 1800000                | 5198215              | 13.14      |  |
| Worst Fund   | 15yrs | 1800000                | 3419601.94           | 8.15       |  |
| Average Fund | 15yrs | 1800000                | 4482522.99           | 11.31      |  |
|              |       |                        |                      |            |  |
| Best Fund    | 20yrs | 2400000                | 18732987.29          | 17.88      |  |
| Worst Fund   | 20yrs | 2400000                | 7695874.99           | 10.58      |  |
| Average Fund | 20yrs | 2400000                | 12674922.85          | 14.22      |  |
|              |       |                        |                      |            |  |

| SWP                |               |                     |             |          |                 |        |                  |          |           |            |
|--------------------|---------------|---------------------|-------------|----------|-----------------|--------|------------------|----------|-----------|------------|
| Returns assumption |               | 8% per annu         |             |          |                 |        |                  |          |           |            |
|                    | alue of Inves | stment              | Rs 10,00,00 |          |                 |        |                  |          |           |            |
| Units Allot        |               |                     | 1,00,000 Un | ts       |                 |        |                  |          |           |            |
| Original N         | er Asset Va   | ue (NAV)            | Rs 10       |          |                 |        |                  |          |           |            |
| SMART E            | NCASHME       | NT OPTION (M        | ONTHLY WI   | THDRAWAL | )               |        |                  |          |           |            |
|                    | NAV           | Opening             | Redeemed    | Redeemed | Redemption      | Gain   | Caital Gain      | Net Amt  | CI Unit   | Value of   |
|                    | Unit I        | <b>Unit Balance</b> | Amount      | units    | Split Principal |        | Tax (@30%In Hand |          | Balance   | Investment |
|                    | Α             | В                   | С           | D(C/A)   | E(D*10)         | F(C-E) | G(F*30%)         | H(E+F-G) | I(B-D)    | J(I*A)     |
| <u>Yr -1</u>       |               |                     |             |          |                 |        |                  |          |           |            |
| July'02            | 10.0750       | 1,00,000.000        | 6667        | 661.704  | 6617.04         | 49.63  | 14.89            | 6651.78  | 99255.580 | 10,00,000  |
| Aug'02             | 10.1506       | 99,255.580          | 6667        | 656.808  | 6568.08         | 98.92  | 29.67            | 6637.33  | 98516.700 | 10,00,000  |
| Sept'02            | 10.2267       | 98,516.700          | 6667        | 651.921  | 6519.21         | 147.79 | 44.34            | 6622.66  | 97783.330 | 10,00,000  |
| Oct'02             | 10.3034       | 97,783.330          | 6667        | 647.068  | 6470.68         | 196.32 | 58.90            | 6608.10  | 97055.410 | 10,00,000  |
| Nov'02             | 10.3807       | 97,055.410          | 6667        | 642.250  | 6422.50         | 244.50 | 73.35            | 6593.65  | 96332.920 | 10,00,000  |
| Dec'02             | 10.4585       | 96,332.920          | 6667        | 637.472  | 6374.72         | 292.28 | 87.68            | 6579.32  | 95615.800 | 10,00,000  |
| Jan'03             | 10.5262       | 95,615.800          | 6667        | 633.372  | 6333.72         | 333.28 | 99.98            | 6567.02  | 94904.020 | 10,00,000  |
| Feb'03             | 10.6018       | 94,904.020          | 6667        | 628.855  | 6288.55         | 378.45 | 113.53           | 6553.47  | 94197.540 | 10,00,000  |
| March'03           | 10.6770       | 94,197.540          | 6667        | 624.426  | 6244.26         | 422.74 | 126.82           | 6540.18  | 93496.310 | 10,00,000  |
| April'03           | 10.7525       | 93,496.310          | 6667        | 620.042  | 6200.42         | 466.58 | 139.97           | 6527.03  | 92800.310 | 10,00,000  |
| May'03             | 10.8281       | 92,800.310          | 6667        | 615.713  | 6157.13         | 509.87 | 152.96           | 6514.04  | 92109.490 | 10,00,000  |
| -                  | 10.9037       | 92,109.490          | 6667        | 611.444  | 6114.44         | 552.56 | 165.77           | 6501.23  | 91423.810 | 10,00,000  |
|                    |               |                     | 80004       |          |                 |        | 1107.87          | 78895.79 |           |            |
|                    |               |                     |             |          | % of Tax paid   |        | 1.40             |          |           |            |

CIA/D

Some people invest in Mutual Funds for a regular income, and they usually look at options of getting a dividend. Thus many schemes, especially debt oriented schemes, have monthly or quarterly dividend options. It is important to note that dividends are distributed from the profits or gains made by the scheme and are in no way guaranteed every month. Though the fund house endeavors to give consistent dividends, the distributable surplus is determined by market movements and fund performance.

There is another method to get a monthly income: using the Systematic Withdrawal Plan (SWP). Here, you need to invest in the growth plan of a scheme and specify a certain fixed amount required as a monthly payout. Then on a designated date, units amounting to that fixed amount would be redeemed. For example, an investor could invest Rs. 10 lacs and request that Rs. 10,000 be paid on the 1st of every month. Then, units worth Rs. 10,000 would be redeemed on the 1st of every month.

It is important to note that the tax treatment for both, dividend and SWPs, vary, and investors need to plan accordingly.

\*Monthly Income is not assured and should not be construed as guarantee of future returns.